

TOP 150 PRIVATELY HELD COMPANIES

March 25-31, 2016



10 BARRY-WEHMILLER GROUP

2015 REVENUE: \$2 BILLION
+8.1%

Barry-Wehmiller Group, a global supplier of manufacturing technology and services for a wide range of industries, reported record revenue of \$2 billion, an 8 percent increase, driven by organic growth and acquisitions by the company and its portfolio companies.

Foreign acquisitions included Hema in France, a manufacturer of filling systems for complex liquid foods such as edible oils, canned meats, dressings and pate; Bielomatik in Germany, which manufactures paper processing product lines; and Winkler + Dunnebler in Germany, which provides integrated mail, folded tissue and hygiene solutions.

U.S. acquisitions included Alliance Machine Systems in Washington state, which provides automation for high-speed rotary die cutter lines, flat bed and specialty corrugated box making machines; and Eberl Claims Service in Colorado, an independent adjuster firm that assists with daily claims and catastrophe claims handling.

Also during 2015, the company named William Kuhn vice president of finance, Neal McConnellogue president of BW Papersystems, Pete Carlson president of BW Container Systems and William Fricks president of Barry-Wehmiller International.

Bob Chapman, chairman and CEO,

co-authored "Everybody Matters: The Extraordinary Power of Caring for Your People Like Family," which was published by Random House Penguin in October and made The Wall Street Journal best seller list. The company's related Leadership Institute has conducted classes for more than 40 educational institutions, government organizations and private and public companies.

Chapman, whose family owns the company, is bullish on 2016. "We anticipate our revenue improving 20 percent, from \$2 billion to \$2.4 billion," he said. "All our investments have offset the overall softness in global markets."

The company's growth is driven in large part by acquisitions. Already this year, its Synerlink subsidiary, a packaging equipment provider, acquired Dairy Pack to expand its range of solutions and services in the fresh dairy market and beyond.

Add any jobs in 2015? 30, in professional services and engineering.
Adding any in 2016? 500, in engineering services, manufacturing and professional services.

▶ **Local employees:** 300

▶ **Total employees:** 11,000

▶ **Leadership:** Bob Chapman, chairman and CEO

THE LIST

Compiled by Katlyn Keller
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LARGEST PRIVATELY HELD COMPANIES

RANKED BY 2015 REVENUE

Company / Prior Rank (*not ranked)	Address and Phone	2015 Revenue	Total Employees	Total Local Employment	Chairman	Chief Executive Officer(s)	President(s)
1 Enterprise Holdings Inc. ① enterpriseholdings.com	600 Corporate Park Dr. St. Louis, MO 63105 314-512-5000	\$19.4 billion	91,000	5,000	Andrew Taylor	Pamela Nicholson	Pamela Nicholson
2 World Wide Technology Inc. ② wwt.com	60 Weldon Pkwy. St. Louis, MO 63043 314-569-7000	\$7.4 billion	3,700	1,760	David Steward	Jim Kavanagh	Joe Koenig
3 Edward Jones ③ edwardjones.com	12555 Manchester Rd. St. Louis, MO 63131 314-515-2000	\$6.62 billion	41,922	4,759	NA	NA	James Weddie
4 Graybar Electric Co. Inc. ④ graybar.com	34 N. Meramec Ave. Clayton, MO 63105 314-573-9200	\$6.1 billion	8,250	890	Kathleen Mazzarella	Kathleen Mazzarella	Kathleen Mazzarella
5 Apex Oil Co. Inc. ⑤ apexoil.com	8235 Forsyth Blvd. St. Louis, MO 63105 314-889-9600	\$3.5 billion	700 ¹	NA	P. Anthony Novelty	P. Anthony Novelty	Paul Novelty Jr.
6 McCarthy Holdings Inc. ⑥ mccarthy.com	1341 N. Rock Hill Rd. St. Louis, MO 63124 314-968-3300	\$2.8 billion	3,673	624	Michael Bolen	Michael Bolen	Scott Wittkop
7 Prairie Farms Dairy Inc. ⑦ prairiefarms.com	1100 Broadway St. Carlinville, IL 62626 217-854-2547	\$2.76 billion	5,800	569	Tony Graves	Edward Mullins	NA
8 Schnuck Markets Inc. ⑧ schnucks.com	11420 Lackland Rd. St. Louis, MO 63146 314-994-9900	\$2.7 billion	14,805	10,899	Todd Schnuck	Todd Schnuck	NA
9 Alberici Corp. ⑨ alberici.com	8800 Page Ave. St. Louis, MO 63114 314-733-2000	\$2.47 billion	800	400	John Alberici	Gregory Kozicz	Gregory Kozicz
10 Barry-Wehmiller Group ⑩ barry-wehmiller.com	8020 Forsyth Blvd. St. Louis, MO 63105 314-862-8000	\$2 billion	11,000	300	Bob Chapman	Bob Chapman	NA
11 Piasa Enterprises Inc. ⑪ hwtroll.com; piasamotorfacts.com	P.O. Box 484 Alton, IL 62002 618-254-7341	\$1.8 billion	51	45	NA	NA	Matt Schrimpf
12 CCA Global Partners Inc. ⑫ ccaglobal.com	4301 Earth City Expy. St. Louis, MO 63045 314-506-0000	\$1.7 billion	366	203	Howard Brodsky	Howard Brodsky Rick Bennet	NA
12 UniGroup ⑬ unigroup.com	1 Premier Dr. Fenton, MO 63026 636-305-5000	\$1.7 billion	1,220	840	H. Daniel McCollister	H. Daniel McCollister	Jim Powers
14 Novus International Inc. ⑭ novusint.com	20 Research Park Dr. St. Charles, MO 63304 314-574-8885	\$1.4 billion	750	211	NA	François Fraudeau	François Fraudeau
15 Center Oil Co. ⑮ centeroil.com	600 Mason Ridge Center Dr. St. Louis, MO 63141 314-682-3500	\$1.37 billion	44	44	NA	NA	Craig Parker
16 Bommarito Automotive Group ⑯ bommarito.com	15736 Manchester Rd. Ellisville, MO 63011 636-391-7200	\$1.35 billion	722	722	Frank Bommarito	Frank Bommarito	John Bommarito
17 Harbour Group ⑰ harbourgroup.com	7701 Forsyth Blvd. #600 St. Louis, MO 63105 314-727-5550	\$1.3 billion	NA	50	Jeff Fox	Jeff Fox	Sam Hamacher
17 Maschhoff Family Foods LLC ⑱ TheMaschhoffs.com; goldplump.com; justbarechicken.com	211 N. Broadway #2850 St. Louis, MO 63102 618-594-2125	\$1.3 billion	3,120	250	Ken Maschhoff	Tim Scheipeper	Steve Jurek Bradley Wolter
19 Alter Trading Corp. ⑲ altertrading.com	700 Office Pkwy. St. Louis, MO 63141 314-872-2400	\$1.21 billion	1,250 ¹	120 ¹	Robert Goldstein	Robert Goldstein	Jay Robinovitz
20 Kataman Metals LLC ⑳ kataman.com	7733 Forsyth Blvd. St. Louis, MO 63105 314-863-6699	\$1.2 billion	50	30	NA	Joseph Reinmann	Joseph Reinmann
20 Maritz ㉑ maritz.com	1375 N. Hwy. Dr. Fenton, MO 63099 636-827-4000	\$1.2 billion	4,300	1,705	Steve Maritz	Steve Maritz	Dennis Hummel
22 Scottrade Financial Services Inc. ㉒ scottrade.com	700 Maryville Centre St. Louis, MO 63141 314-965-1555	\$1.11 billion	3,803	1,935	Rodger Riney	Rodger Riney	Rodger Riney Chris McCamish Peter deSilva
23 Centric Group ㉓ centricgroup.com	1260 Andes Blvd. St. Louis, MO 63132 314-214-2700	\$1 billion	2,844	965	Andrew Taylor	Jim Theiss	NA
24 CIC Group Inc. ㉔ cicgroup.com	530 Maryville Centre Dr. #100 St. Louis, MO 63141 314-682-2900	\$952 million	1,000	350	Don Lange	Don Lange	Don Lange
25 TricorBraun ㉕ tricorbraun.com	6 CityPlace Dr. #1000 St. Louis, MO 63141 314-569-3633	\$911.42 million	549	96	Kenneth Kranzberg	Keith Strobe	Keith Strobe

¹ Estimate.

CLOSER LOOK

58.7%

Of the listed companies reported higher revenue in 2015 than in 2014.

ABOUT THE LIST

Information on The List was supplied by individual companies and company representatives through questionnaires and could not be independently verified by the St. Louis Business Journal.

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Revenue numbers have been rounded to two decimal places, therefore some revenues appear as ties although the numbers are not in fact the same.

Summit Distributing, which ranked 145th last year, and Sumner Group Inc. Co., ranked 142nd, did not make this year's List.

Suddenlink Communications, which ranked 11th last year, was acquired by European telecom company Altice SA in December.

St. Louis Rams, which ranked 80th last year, are no longer based in St. Louis.

LMS Logistics, which ranked 89th last year, was acquired by Transplace, a Dallas-based transportation management services and logistics technology provider, in November 2014.

NA = Not Applicable or Did Not Disclose

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RANKED BY 2015 REVENUE

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26 ARCO Construction Co. Inc. @ arcoconstruction.com	900 N. Rock Hill Rd. St. Louis, MO 63119 314-963-0715	\$773.8 million	595	139	Dick Arnoldy	Jeff Cook	Craig Bridett Jeff Cook
27 Gilster-Mary Lee Corp. @ gilstermarylee.com	1037 State St. Chester, IL 62233 618-626-2361	\$720 million	4,000	1,600	Donald Weige	Donald Weige	Donald Weige
28 Thompson Street Capital Partners @ tscp.com	120 S. Central Ave. #500 St. Louis, MO 63105 314-727-2112	\$715 million	2,500	26	NA	NA	James Cooper ¹
29 Dierbergs Markets @ dierbergs.com	16690 Swingley Ridge Rd. Chesterfield, MO 63017 636-532-8884	\$700 million	4,100	4,100	Robert Dierberg	Gregory Dierberg	Gregory Dierberg
30 Essence Group Holdings Corp. @ lumenis.com	13900 Riverport Dr. St. Louis, MO 63043 314-209-2800	\$697 million ²	800	400	Michael Long	Michael Long	NA
31 Fabick CAT @ fabickcat.com	1 Fabick Dr. Fenton, MO 63026 636-343-5900	\$630 million	1,100	550	NA	Douglas Fabick	Jeré Fabick
32 Bryan Cave LLP @ bryancave.com	211 N. Broadway #3600 St. Louis, MO 63102 314-259-2000	\$616.83 million	1,971	559	Therese Pritchard	NA	Robert Newmark ³
33 Stupp Bros. Inc. @ stupp.com	3800 Weber Rd. St. Louis, MO 63125 314-638-5000	\$600 million	1,189	408	John Stupp Jr.	John Stupp Jr.	R. Philip Stupp
33 Vi-Jon Inc. @ vijon.com	8515 Page Ave. St. Louis, MO 63114 314-427-1000	\$600 million ²	1,350	600	Jerry Bowe	Jerry Bowe	Tim Spilman
35 Lou Fusz Automotive Network @ lous.com	925 N. Lindbergh Blvd. St. Louis, MO 63141 314-997-3400	\$550 million ²	800	NA	NA	Louis Fusz Jr.	Louis Fusz Jr.
36 Distribution Management Inc. @ distributionmgmt.com	5 Research Park Dr. St. Charles, MO 63304 636-300-4000	\$516 million	239	186	Thomas Fleming	Sean Fleming	Greg Weichans
37 Drury Hotels Co. LLC @ druryhotels.com	721 Emerson Rd. #400 St. Louis, MO 63141 314-429-2255	\$514 million	4,631	879	NA	Chuck Drury	Chuck Drury
38 HBM Holdings @ hbmholdings.com	3870 S. Lindbergh Blvd. #160 St. Louis, MO 63127 314-543-6340	\$500 million ²	1,400	100	Mike DeCola	Mike DeCola	Mike DeCola
38 Southern Real Estate and Financial Co. @ none	705 Olive St. #804 St. Louis, MO 63101 314-241-6294	\$500 million ²	1,400	NA	Charles Cella	Charles Cella	NA
40 PLZ Aeroscience Corp. @ plzaeroscience.com	105 Bolte Ln. St. Clair, MO 63077 636-629-3400	\$485 million	1,100	650	John Ferring	Ed Byczynski	Ed Byczynski
 PLZ Aeroscience Inc. www.plzaeroscience.com	ADVERTISEMENT						
41 Cassens Corp. @ cassens.com	P.O. Box 42 Stamton, IL 62088 618-635-3589	\$483.36 million ²	NA	NA	NA	Richard Sabre	Richard Sabre
42 Suntrup Automotive Family @ suntrup.com	6000 S. Lindbergh Blvd. St. Louis, MO 63123 314-892-8200	\$466.5 million	567	567	NA	NA	Suntrup Family
43 Marcone Supply @ marcone.com	1 CityPlace #400 St. Louis, MO 63141 314-993-9196	\$465 million	750	110	Mitchell Markow	James Souers	James Souers
44 Kellwood Co. @ kellwood.com	600 Kellwood Pkwy Chesterfield, MO 63017 314-576-3100	\$464 million ²	1,000	150	NA	Joseph Lombardi	NA
45 Hunter Engineering Co. @ hunter.com	11250 Hunter Dr. St. Louis, MO 63044 314-731-3020	\$460 million ²	950	380	Stephen Brauer	Stephen Brauer	Stephen Brauer
46 CSI Leasing Inc. @ csileasing.com	9990 Old Olive St. Rd. St. Louis, MO 63141 314-997-7010	\$441.89 million	921	325	Kenneth Steinback	Bill Gillula	Steve Hamilton
47 HOK @ hok.com	10 S. Broadway #200 St. Louis, MO 63102 314-421-2000	\$440 million	1,743	160	NA	Patrick MacLeamy	Bill Hellmuth
48 Branding Iron Holdings Inc. @ multiple websites	1682 Saugat Business Blvd. Sauget, IL 62206 618-337-8400	\$425 million	700	350	James Holten	Scott Hudspeth	Michael Holten
49 Dave Sinclair Automotive Group @ davesinclair.com	7500 S. Lindbergh Blvd. St. Louis, MO 63125 314-892-2600	\$412 million	400	300	Patricia Sinclair	Patricia Sinclair	James Sinclair
50 Hermann Cos. Inc. @ anchorpacaging.com	7701 Forsyth Blvd. 10th Fl. St. Louis, MO 63105 314-863-9200	\$397 million	1,250	76	Robert Hermann Jr.	Robert Hermann Jr.	Jeffrey Wolff

¹ James Cooper is the firm's managing member.

² Estimate.

³ Robert Newmark is the St. Louis office managing partner.

► CLOSER LOOK

THE NEXT 10

(In millions)

Summit Distributing \$96.0

Cope Plastics Inc. \$88.5

Sunset Transportation Inc. \$84.7

Kozeny-Wagner Inc. \$80

GL Group Inc. \$78

MAVERICK Technologies LLC \$75.6

NextGen Information Services Inc. \$70

Murray Co. \$65

Weekends Only Furniture & Mattress \$61.5

Sumner Group Inc. \$60.5

NEW TO THE LIST*

Essence Group Holdings Corp.
2015 revenue: \$697 million
Local employees: 400
No. 30

Dent Wizard
2015 revenue: \$325 million
Local employees: 200
No. 63

CRB Builders LLC
2015 revenue: \$236.3 million
Local employees: 35
No. 85

Clearent LLC
2015 revenue: \$160.1 million
Local employees: 75
No. 109

Contegra Construction Co. LLC
2015 revenue: \$135 million
Local employees: 55
No. 124

ROI (Resource Optimization & Innovation)
2015 revenue: \$121 million
Local employees: 173
No. 139

Flocher Construction
2015 revenue: \$100 million
Local employees: 100
No. 149

*New to the 2015 list includes companies that have never been listed previously in this section. It does not include companies listed previously but not ranked last year.

NA = Not Applicable or Did Not Disclose

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51 Medical Transportation Management Inc. [Ⓜ] mtm-inc.net	16 Hawk Ridge Dr. Lake St. Louis, MO 63143 636-561-5686	\$392 million	1,263	498	Peg Griswold	Alaina Macia	Alaina Macia
52 Major Brands Holdings Inc. [Ⓜ] majorbrands.com	6701 Southwest Ave. St. Louis, MO 63143 314-645-1843	\$390 million	625	335	Sue McCollum	Sue McCollum	Sue McCollum
53 Truck Centers Inc. [Ⓜ] truckcentersinc.com	2280 Formosa Rd. Troy, IL 62294 618-667-3454	\$382.15 million	488	265	M. John Hopkins IV	M. John Hopkins IV	Mike Yates
54 Moto Inc. [Ⓜ] mymotomart.com	721 W. Main St. Belleville, IL 62220 618-233-6754	\$375 million	950	250	Cynthia Gustafson	Jim Forsyth	Rob Forsyth
54 TSI Holding Co. [Ⓜ] tsholding.com	999 Executive Pkwy. St. Louis, MO 63141 314-628-6000	\$375 million ¹	550	100	NA	John Hauck	John Hauck
56 Watlow Electric Manufacturing Co. [Ⓜ] watlow.com	12001 Lackland Rd. St. Louis, MO 63146 314-878-4600	\$368 million ¹	2,000	450	Peter Desloge	Peter Desloge	NA
57 Paric Corp. [Ⓜ] paric.com	77 Westport Plz. #250 St. Louis, MO 63146 636-561-9500	\$365.34 million	280	275	Larry Young	P. Joseph McKee III	Keith Wolkoff
58 idX Corp. [Ⓜ] idxcorporation.com	1 Rider Trail Plz. Dr. #400 Earth City, MO 63045 314-739-4120	\$365 million ¹	1,500	82	NA	Terry Schultz	Scott Norvell
59 Brinkmann Constructors [Ⓜ] askbrinkmann.com	16650 Chesterfield Grove Rd. #100 Chesterfield, MO 63005 636-537-9700	\$343 million	142	103	Robert Brinkmann	Robert Brinkmann	Brian Satterthwaite
60 MMS - A Medical Supply Co. ² [Ⓜ] mmsmedical.com	13400 Lakesfront Dr. Earth City, MO 63045 314-291-2900	\$342 million	350	150	NA	Gary Reeve	Gary Reeve
61 Mungenast Automotive Family [Ⓜ] mungenast.com	13700 Manchester Rd. St. Louis, MO 63011 314-827-7681	\$340 million	564	564	Barbara Mungenast	David Mungenast Jr. ³	David Mungenast Jr. ³
62 Millman Lumber [Ⓜ] millmanlumber.com	9264 Manchester Rd. St. Louis, MO 63144 314-968-1700	\$335 million	372	130	Robert Millman	Richard Millman	Richard Millman
63 Dent Wizard [Ⓜ] dentwizard.com	4710 Earth City Expy. Bridgeton, MO 63044 800-267-9369	\$325 million	1,948	200	NA	Terry Koebbe	Terry Koebbe
64 Rose International [Ⓜ] roselt.com	16401 Swingle Ridge Rd. #300 Chesterfield, MO 63017 636-812-4000	\$318 million ¹	6,000	37	NA	Sue Bhatia	Gulab Bhatia
65 The International Cos. [Ⓜ] witholdings.com	150 Larkin Williams Industrial Court Fenton, MO 63026 636-343-4111	\$315.1 million	258	130	Fred Brown	Clayton Brown	NA
66 S. M. Wilson & Co. [Ⓜ] smwilson.com	2185 Hampton Ave. St. Louis, MO 63139 314-633-5715	\$305.1 million	136	136	NA	Scott Wilson	Amy Berg
67 Aufferberg Dealer Group of Illinois [Ⓜ] aufferberg.com	105 Auto Court O'Fallon, IL 62269 618-624-2277	\$305.08 million	460	460	James Aufferberg Jr.	James Aufferberg Jr.	James Aufferberg Jr.
68 St. Louis Cardinals [Ⓜ] stlouis.cardinals.mlb.com	Busch Stadium 700 Clark St. St. Louis, MO 63102 314-345-9600	\$300 million ¹	1,978	1,506	Bill DeWitt Jr.	Bill DeWitt Jr.	Bill DeWitt III
69 Husch Blackwell LLP [Ⓜ] huschblackwell.com	190 Carondelet Plz. #600 St. Louis, MO 63105 314-480-1500	\$283.91 million	1,193	442	Maurice Watson	Gregory Smith	Robert Tomaso
70 Scott Properties and Affiliates [Ⓜ] scottproperties.com	1065 Executive Pkwy. Creekside, MO 63141 314-542-0105	\$283.75 million	1,444	107	Joe Scott Sr.	Joe Scott Sr.	Joe Scott Sr.
71 Crown Packaging Corp. [Ⓜ] crownpack.com	17854 Chesterfield Airport Rd. Chesterfield, MO 63005 636-681-8000	\$279.4 million	360	100	Fred Anthon	Fred Anthon	John Anthon
72 Delmar Gardens Enterprises [Ⓜ] delmargardens.com	14805 N. Outer 40 Rd. #300 Chesterfield, MO 63017 636-733-7000	\$279.36 million	4,007	2,695	NA	Gabe Grossberg	Gabe Grossberg
73 Accella Performance Materials [Ⓜ] dashmulticorp.com	2500 Adie Rd. St. Louis, MO 63043 314-432-3200	\$277.5 million ¹	465	35	NA	Andy Harris	Andy Harris
74 Cameron Holdings Corp. [Ⓜ] cameron-holdings.com	8000 Maryland Ave. #1190 Clayton, MO 63105 314-984-0700	\$268 million ¹	1,125 ¹	242 ¹	Lynn Gorguze	Lynn Gorguze	Lynn Gorguze
75 Pretium Packaging [Ⓜ] pretiumpkg.com	15450 S. Outer 40 Rd. Chesterfield, MO 63017 314-727-8200	\$265 million	1,200	36	NA	NA	Paul Kayser

¹ Estimate.² MMS - A Medical Supply Co. merged with Sioux Falls, South Dakota-based Kreisers Inc. and Tiffin, Ohio-based Seneca Medical Dec. 15, 2015 to form Concordance Healthcare Solutions.³ Additional presidents and CEOs of the company include Ray and Kurt Mungenast.

CLOSER LOOK

BIGGEST GAINERS

The listed companies ranked by the greatest percent change in revenue from 2014 to 2015:

Fabick CAT	75%
CRB Builders LLC	72%
Contegra Construction	71%
Essence Group Holdings Corp.	59%
Roeslein & Associates	56%
BSI Constructors Inc.	46%
Holland Construction Services	41%
Jim Butler Auto Group	35%
Medical Transportation Management Inc.	33%
Stupp Brothers Inc.	33%
Poettker Construction	31%

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76 R. P. Lumber Co. & Plummer Cos. rpilumber.com	514 E. Vandellia Edwardsville, IL 62025 618-656-1514	\$259 million	948	322	Robert Plummer	Robert Plummer	Robert Plummer
77 Lodging Hospitality Management lhmc.com	111 W. Port Plz. #500 St. Louis, MO 63146 314-434-9500	\$258 million	600	400	Robert O'Loughlin	Robert O'Loughlin	Stephen O'Loughlin
78 McBride & Son Cos. LLC mcbridehomes.com	16091 Swingley Ridge Rd. Chesterfield, MO 63017 636-537-2000	\$248.82 million	171	171	John Ebermann Jr.	John Ebermann Jr.	NA
79 Midwest Petroleum Co. midwestpetro.com	6760 Southwest Ave. St. Louis, MO 63143 314-647-5550	\$248.62 million	566	333	Donald McNutt	Donald McNutt	Donald McNutt
80 Jim Butler Automotive Group jimbutlerautogroup.com	759 Graves Bluffs Rd. Fenton, MO 63025 636-349-3222	\$244.36 million	331	331	Jim Butler	Brad Sowers	NA
81 Alpha Packaging alphap.com	1555 Page Industrial Blvd. St. Louis, MO 63132 314-427-4300	\$244 million	920	205	Philip Yates	Jeff Keller	Jeff Keller
81 Keeley Companies keeleycompanies.com	1425 N. Ashby Rd. St. Louis, MO 63132 314-426-5200	\$244 million	705	532	Larry Keeley	Rusty Keeley	Rusty Keeley Chad Johnson Tom Birkemeier Mike Rupinski
KEELEY COMPANIES Keeley Companies www.keeleycompanies.com	ADVERTISEMENT						
83 Elan-Polo Inc. elanpolo.com	2005 Walton Rd. St. Louis, MO 63114 314-655-3300	\$242 million	250	70	Joseph Russell Paul Cahn	Alan Cahill	NA
84 Roeslein & Associates Inc. roeslein.com	9200 Watson Rd. Ste 200 St. Louis, MO 63126 314-729-0055	\$238.6 million	361	141	Rudi Roeslein	Rudi Roeslein	Dave May
Roeslein & Associates Inc. www.roeslein.com	ADVERTISEMENT						
85 CRB Builders LLC crbcsa.com	701 Emerson Rd. #500 Creve Coeur, MO 63141 314-997-1515	\$236.27 million	227	35	NA	NA	Lance Nordbak
86 Coin Acceptors Inc. coinco.com	300 Hunter Ave. St. Louis, MO 63124 314-725-0100	\$232 million	1,000	NA	Jack Thomas	Jack Thomas	Parker Condie Jr.
87 First Banks Inc. firstbanks.com	135 N. Meramec Clayton, MO 63105 314-854-4600	\$231.76 million	1,101	596	Michael Dierberg	Timothy Lathe	Timothy Lathe
88 Purcell Tire & Rubber Co. purcelltire.com	301 N. Hall St. Potosi, MO 63664 573-438-2131	\$230 million	680	290	Joe Gingo	Roger Lucas	Dennis Flynn
89 Sachs Electric Co. sachscoc.com	1572 Larkie Williams Rd. Fenton, MO 63026 636-532-2000	\$222 million	655	564	Clayton Scharff	Clayton Scharff	Clayton Scharff
90 Answers Corp. answers.com	6665 Delmar Blvd. # 3000 St. Louis, MO 63130 314-664-2010	\$220 million	550	129	NA	David Karandish	NA
90 Soft Surroundings softsurroundings.com	1100 N. Lindbergh Blvd. St. Louis, MO 63132 314-812-5200	\$220 million	900	270	Roger Goddu	Tom Wilcher	Tara Ellef
90 Tacony Corp. tacony.com	1760 Grün Ln. Fenton, MO 63026 636-349-3000	\$220 million	650	200	Kenneth Tacony	Kristi Humes	Bill Hinderer
93 Murphy Co. Mechanical Contractors and Engineers murphyinc.com	1233 N. Price Rd. St. Louis, MO 63132 314-997-6600	\$217.54 million	906	544	NA	Patrick Murphy Jr.	Patrick Murphy Jr.
94 J.D. Streett & Co. Inc. jdstreett.com	144 Weldon Pkwy. Maryland Heights, MO 63043 314-432-6600	\$202.75 million	240	75	Newell Baker Sr.	Newell Baker Jr.	Newell Baker Jr.
95 Thompson Coburn LLP thompsoncoburn.com	1 U.S. Bank Plz. St. Louis, MO 63101 314-552-6000	\$194.3 million	758	554	Tom Minogue	NA	NA
96 CH Holdings USA Inc. enclcs.com	10733 Sunset Office #200 St. Louis, MO 63127 314-984-8484	\$190 million	350	100	Gregg Sage	Gregg Sage	Gregg Sage
97 Whelan Security whelansecurity.com	1699 S. Hanley Rd. # 350 St. Louis, MO 63144 314-644-3222	\$181.9 million	NA	NA	Patrick Twardowski	Greg Twardowski	Greg Twardowski
98 SAK Construction sakcon.com	864 Hoff Rd. O'Fallon, MO 63366 636-385-1000	\$181 million	375	175	Tom Kalishman	Tom Kalishman	Jerry Shaw
99 J.F. Electric Inc. jfelectric.com	100 Lakeloft Pkwy. Edwardsville, IL 62025 618-797-5353	\$180.4 million	707	617	Jim Fowler	Greg Fowler	Greg Fowler
100 Western Specialty Contractors westernspecialtycontractors.com	1637 N. Watson Rd. St. Louis, MO 63132 314-427-6733	\$179.8 million	1,125	190	Ben Bishop Jr.	Ben Bishop Jr.	Jeff Kelley

* Estimate

► CLOSER LOOK

LARGEST EMPLOYERS

The listed companies ranked by total number of local employees:

Schnuck Markets Inc.	10,899
Imo's Pizza	5,455
Enterprise Holdings Inc.	5,000
Edward Jones	4,759
Dierbergs Markets	4,100
Delmar Gardens Enterprises	2,695
Scottrade Financial Services Inc.	1,935
World Wide Technology Inc.	1,780
Maritz	1,705
Gilster-Mary Lee Corp.	1,600
St. Louis Cardinals	1,506
Centric Group	965
St. Louis Blues	943
The Pasta House Co.	900
Graybar Electric Co. Inc.	890

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NA = Not Applicable or Did Not Disclose

THE LIST

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
LARGEST PRIVATELY HELD COMPANIES

RANKED BY 2015 REVENUE

Company / Prior Rank (Not ranked)	Address and Phone	2015 Revenue	Total Employees	Total Local Employment	Chairman	Chief Executive Officer(s)	President(s)
101 Schicker Automotive Group  schickerautomotive.com	3300 S. Kingshighway St. Louis, MO 63139 314-664-4100	\$179.47 million	284	207	NA	William Schicker	John Schicker
102 Client Services Inc.  clientservices.com	3451 Harry S. Truman Blvd. St. Charles, MO 63304 636-947-2321	\$176 million	787	604	NA	Brad Franta	Ron Langford
103 American Piping Products Inc.  amerpipe.com	825 Maryville Center St. Louis, MO 63017 800-316-5737	\$175 million	100	36	NA	Al Rheinacker	Matt Danis ¹
104 Daugherty Business Solutions  daugherty.com	3 CityPlace Dr. #400 St. Louis, MO 63141 314-432-8200	\$169.7 million	894	487	NA	Ron Daugherty	Ron Daugherty
105 Aerofil Technology Inc.  aerofil.com	225 Industrial Park Dr. Sullivan, MO 63080 573-468-5551	\$163 million	400	400	Robert Dunaway	Robert Dunaway	Pat Bergin
106 Manna Pro Products LLC  mannapro.com	707 Spirit 40 Park Dr. #150 Chesterfield, MO 63005 636-681-1700	\$161 million	232	60	David Basto	John Howe	John Howe
107 Jim Trenary Automotive Group  jimtrenary.com	501 Automall Dr. O'Fallon, MO 63368 636-946-6300	\$160.34 million	165	165	NA	Jim Trenary	Jim Trenary
108 Grey Eagle Distributors  greyeagle.com	2340 Millpark Dr. St. Louis, MO 63043 314-429-9100	\$160.15 million	300	300	David Stokes	David Stokes	David Stokes
109 Clearent LLC  clearent.com	222 S. Central Ave. #700 Clayton, MO 63105 314-732-0515	\$160.1 million	168	75	NA	Dan Geraty	NA
110 Duke Manufacturing Co.  dukemfg.com	2305 N. Broadway St. St. Louis, MO 63102 314-231-1130	\$160 million	750	220	Jack Hake	Jack Hake	Dave Marvel
111 Villa Lighting Supply Inc.  villalighting.com	2929 Chouteau Ave. St. Louis, MO 63103 314-531-2600	\$158.6 million	105	97	NA	NA	Jack Villa
112 Fred Weber Inc.  fredweberinc.com	2320 Creve Coeur Mill Rd. St. Louis, MO 63043 314-344-0070	\$150 million ²	800 ²	300 ²	Douglas Weible	Douglas Weible	Dule Hoette
112 Metalsco Inc.  metalsco.com	11006 Manchester Rd. St. Louis, MO 63122 314-997-5200	\$150 million	11	10	NA	NA	Sheldon Tauben
114 Guarantee Electrical Co.  geco.com	3405 Bent Ave. St. Louis, MO 63116 314-772-5400	\$148.02 million	534	389	Rick Oertli	Rick Oertli	Doug Mertzluft
115 French Gerleman  frenchgerleman.com	2023 Westport Center Dr. St. Louis, MO 63146 314-569-3122	\$146 million	258	197	NA	William French	Michael Stanfill
116 Signature Medical Group Inc.  signaturemedicalgroup.com	12639 Old Tesson Rd. #115 St. Louis, MO 63128 314-849-0311	\$145 million	1,074	674	NA	Jan Vest	Dr. David Anderson
117 Tarlton Corp.  tarltoncorp.com	5500 W. Park Ave. St. Louis, MO 63110 314-633-3300	\$144 million	325	325	NA	Tracy Hart	Tracy Hart
118 PayneCrest Electric Inc.  paynecrest.com	10411 Bear Blvd. St. Louis, MO 63132 314-996-0400	\$143 million	650	518	NA	NA	David Payne
119 Indoff Inc.  indoff.com	11816 Lackland Rd. St. Louis, MO 63146 314-997-1122	\$142.19 million	450	70	John Ross	Jim Malius	Jim Malius
120 Schaeffer Manufacturing Co.  schaefferoil.com	102 Barton St. St. Louis, MO 63104 314-865-4100	\$142 million	165	85	John Schaeffer Shields	Tom Schaeffer Hermann	Jay Schaeffer Shields
121 Home Service Oil Co.  hsoil.com	6910 Front St. Barnhart, MO 63012 636-467-5044	\$138.39 million	140	131	David Mangelsdorf	David Mangelsdorf	David Mangelsdorf
122 Meridian Enterprises Corp. Inc.  meridinet.com	951 Hornet Dr. St. Louis, MO 63042 314-592-3000	\$137 million	170	140	Sam Toumayan	Sam Toumayan	Sam Toumayan

 Meridian Enterprises Corp. Inc. | www.meridinet.com

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123 St. Louis Blues  blues.nhl.com	1401 Clark Ave. St. Louis, MO 63103 314-622-5400	\$136.5 million	986	943	Thomas Söllman	Chris Zimmerman	Doug Armstrong Chris Zimmerman ³
124 Contegra Construction Co. LLC  contegracc.com	22 Gateway Commerce Center Dr. W. #110 Edwardsville, IL 62025 618-931-3500	\$135 million	65	55	NA	NA	Eric Gowin ⁴
125 Erb Equipment Co.  erbequipment.com	200 Erb Industrial Dr. Fenton, MO 63026 636-349-0200	\$134.74 million	231	107	Robert Erb	Carrie Roeder	Gregg Erb

¹ Matt Danis is managing director of American Piping Products Inc.

² Estimate.

³ Chris Zimmerman is the president and CEO of business operations; Doug Armstrong is the president of hockey operations and the general manager.

⁴ Eric Gowin is the owner.

CLOSER LOOK

34%

Of the listed companies reported lower revenue in 2015 than in 2014.

WOMEN ON THE LIST

Pamela Nicholson
President and CEO,
Enterprise Holdings, No. 1

Kathleen Mazzarella
Chairman, president and
CEO, Graybar Electric, No. 4

Theresa Pritchard
Chairman, Bryan Cave, No. 32

Patricia Sinclair
Chairman, president
and CEO, Dave Sinclair
Automotive Group, No. 49

Peg Griswold
Chairman, Medical
Transportation Management,
No. 51

Alaina Macia
President and CEO, Medical
Transportation Management,
No. 51

Sue McCollum
Chairman, president and
CEO, Major Brands Holdings,
No. 52

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T H E L I S T

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LARGEST PRIVATELY HELD COMPANIES

RANKED BY 2015 REVENUE

Company / Prior Rank (*not ranked) Website	Address and Phone	2015 Revenue	Total Employees	Total Local Employment	Chairman	Chief Executive Officer(s)	President(s)
126 Hager Cos. hagerco.com	139 Victor St. St. Louis, MO 63104 314-772-4400	\$134 million	350	100	August Hager III	Ralph Hager II	Ralph Hager II
127 Federal International Inc. federalinternational.com	7935 Clayton Rd. St. Louis, MO 63117 314-721-3377	\$130 million	540	52	Melvyn Lefkowitz	Melvyn Lefkowitz	Melvyn Lefkowitz
128 Intalere intalere.com	2 CityPlace Dr. #400 St. Louis, MO 63141 877-711-5700	\$129 million	365	81	Bert Zimmerli	Brent Johnson	Brent Johnson
129 BSI Constructors Inc. bsiicl.com	6767 Southwest Ave. St. Louis, MO 63143 314-781-7820	\$127.8 million	96	94	Joe Shaughnessy	Paul Shaughnessy	Paul Shaughnessy
130 Holland Construction Services Inc. hollandcs.com	4495 N. Illinois St. Swansea, IL 62226 618-277-8870	\$127 million	58	58	Bruce Holland	Bruce Holland	Michael Morchal
130 Kuna Food Service stlouisfooddistributors.com	704 Kuna Industrial Dr. Dupe, IL 62239 618-286-4000	\$127 million	135	135	NA	Dan Bippen	NA
132 Nature's Variety naturesvariety.com	55 W. Port Plz. Dr. #200 St. Louis, MO 63146 314-590-5700	\$126.7 million	537	59	NA	Reed Howlett	NA
133 Arch Equity Partners archequitypartners.com	2381 Centerline Dr. St. Louis, MO 63146 314-973-5485	\$126 million	385	34	NA	NA	Michael Carr William Linderemayer John Mandelker ¹
134 Color Art Palette Inc. color-art.com	1325 N. Watson Rd. St. Louis, MO 63132 314-432-3000	\$125 million	220	140	Joe Steiner	Gary Mindel	Gary Mindel
135 Community Wholesale Tire Inc. communitytire.com	9124 Perhall Rd. Hazelwood, MO 63042 314-280-8601	\$123.09 million	180	113	NA	NA	Phil Berra
136 Ansira ansira.com	2300 Locust St. St. Louis, MO 63103 314-783-2300	\$123 million	754	271	Mark Mantovani	Martin Reidy	Martin Reidy
137 KCI Construction Co. Inc. kciconstruction.com	10315 Lake Bluff Dr. St. Louis, MO 63123 314-894-8888	\$122 million	150	125	NA	NA	Douglas Jones
138 Poettker Construction Co. poettkerconstruction.com	380 S. Germantown Rd. P.O. Box 207 Breesa, IL 62230 618-526-7213	\$121.6 million	132	109	NA	Charles Poettker	Charles Poettker
139 ROI (Resource Optimization & Innovation) roics.com	645 Maryville Centre Dr. #200 St. Louis, MO 63141 314-364-6400	\$121 million	496	173	NA	Gene Kirtser	NA
140 Casino Queen casinoqueen.com	200 S. Front St. East St. Louis, IL 62201 618-874-5000	\$120 million	605	605	NA	Jeffrey Watson	Jeffrey Watson
141 The Korte Co. korteco.com	5700 Dillard Ave. #275 St. Louis, MO 63110 314-231-3700	\$119.75 million	145	94	NA	Todd Korte	Todd Korte
KORTE The Korte Co. www.korteco.com	ADVERTISEMENT						
142 Imo's Pizza imospizza.com	800 N. 17th St. St. Louis, MO 63106 314-822-7227	\$118 million	5,455	5,455	Margaret Imo	Edward Imo	Carl Imo
143 Central States Bus Sales Inc. centralstatesbus.com	2450 Cassens Dr. Fenton, MO 63026 636-343-6050	\$115 million ²	92 ²	47 ²	NA	Jeff Reitz	Jeff Reitz
144 Dobbs Tire & Auto Centers Inc. gotodobbs.com	1983 Brennan Plz. High Ridge, MO 63049 636-677-2101	\$110 million ²	600	600	NA	David Dobbs	David Dobbs
145 Armstrong Teasdale LLP armstrongteasdale.com	7700 Forsyth Blvd. #1800 St. Louis, MO 63105 314-621-5070	\$106.73 million	455	361	NA	NA	Michael Chivell
146 Sunnen Products Co. sunnen.com	7910 Manchester Rd. St. Louis, MO 63143 314-781-2100	\$106.5 million	680	470	Matthew Kreider	NA	Chris Mittenberger
147 Waterway Gas & Wash waterway.com	727 Goddard Ave. Chesterfield, MO 63005 636-537-1111	\$105 million	1,400	450	Henry Dubinsky	Robert Dubinsky	Robert Dubinsky
148 KellyMitchell Group Inc. kellymitchell.com	8229 Maryland Ave. St. Louis, MO 63105 314-721-1700	\$101.42 million ²	2,000	295	NA	Cassandra Sanford	Mark LoCigno
149 Plocher Construction plocherco.com	2808 Thole Plocher Rd. Highland, IL 62249 618-654-9408	\$100 million	100	100	NA	NA	Scott Plocher
150 Mills Properties Inc. millspartments.net	2650 S. Hanley #200 St. Louis, MO 63144 314-721-8000	\$98.75 million	289	257	Bruce Mills	Bruce Mills	Kirk Mills

¹ William Linderemayer and John Mandelker are the managing partners of the company.
² Estimate.

CLOSER LOOK

-0.78%

Decrease in total revenue at the listed 150 companies in 2015 from 2014.

WOMEN ON THE LIST (CONT.)

Cindy Gustafson
Chairman, Moto Inc., No. 54

Barbara Mungenast
Chairman, Mungenast Automotive Family, No. 61

Sue Bhatia
CEO, Rose International, No. 64

Amy Berg
President, S. M. Wilson & Co., No. 66

Lynn Gorguze
Chairman, president and CEO, Cameron Holdings, No. 74

Tara Eloff
President, Soft Surroundings, No. 90

Kristi Humes
CEO, Tacony Corp., No. 90

Tracy Hart
President and CEO, Tariton Corp., No. 117

Carrie Roider
CEO, Erb Equipment Co., No. 125

Marge Imo
President, Imo's Pizza, No. 142

Cassandra Sanford
CEO, Kelly Mitchell Group Inc., No. 148

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